Course Outline

(A SIDC CPE approved course)

Title: The Legend of Huawei and Xiaomi

Date: 4th June 2020

Venue Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya, KL

CPE: 10 Points

Speaker: Dr Ch'ng Huck Khoon

Objectives

- 1. Describe how Ren Zhenfei transforming Huawei become global telecommunications equipment manufacturer leader;
- 2. Describe Xiaomi business model and recent performance; and
- 3. Identify ideas and successful approaches that have been used with successful results in Huawei and Xiaomi, expend and adapt in his/ her organisation

Huawei and Ren Zhengfei (Founder)
- About Ren Zhengfei- History: early years, foreign expansion, investment and partnerships, resent performance
- Corporate Affairs: Leadership and Ownership
- Fund raising
- Products and services
- Largest telecommunications equipment manufacturer in the world
- Ranked in 72nd place on the Fortune Global 500
Coffee Break
Huawei's Efficient Working Method
- "SMART" approach
- "80/20" time management strategy
- Effective team work
- Communicate and coordination
- Ingenuity
- Principle of innovation
- Discussion: Expand Huawei's efficient working methods and adapt successful in your organisation
Lunch Break
Xiaomi and Lei Jun (Founder)
- About Lei Jun
- From smartphone manufacturer to Internet of Things (IoT) Company
- Products and services
- China largest smartphone company
- Recent performance
- Fund Raising and IPO in the Hong Kong Stock Exchange
Coffee Break
Xiaomi's Culture and Ecological Chain
- Why Internet of Things?
- Bamboo forest effect
- Thinking while running
- "Ant market" approach
- 80%'s 80% principle
- Maximize rationality
- Product quality
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